



**AMERICAN LEGION NEWPORT HARBOR POST 291**  
**215 15<sup>th</sup> Street, Newport Beach, CA 92663**  
**GENERAL MEETING MINUTES**  
**Wednesday, 11 December 2024**

Meeting called to order at approximately 1904 hrs.

The Colors were advanced.

Invocation: Chaplain Barry Butzloff

Pledge of Allegiance: Commander Fleming Jr.

POW/MIA Ceremony: Walter Roberts, M.a.L.

Recited the Preamble of the Constitution of The American Legion: lead by Commander Brian Fleming Jr.

**ROLL CALL:**

- |  |   |  |
|--|---|--|
| <input checked="" type="checkbox"/> Brian Fleming Jr., Commander               | <input checked="" type="checkbox"/> Cindy Baker, Judge Advocate | <input checked="" type="checkbox"/> Jon Reynolds, M.a.L.   |
| <input checked="" type="checkbox"/> Ernest Alonso., 1 <sup>st</sup> Vice Cmdr. | <input checked="" type="checkbox"/> Bob Wine, Finance Officer   | <input checked="" type="checkbox"/> Walter Roberts, M.a.L. |
| <input type="checkbox"/> Ray Ricard, 2 <sup>nd</sup> Vice Cmdr.                | <input checked="" type="checkbox"/> Mike Mailman, Sgt-at-Arms   | <input checked="" type="checkbox"/> Mike Berdine, M.a.L.   |
| <input checked="" type="checkbox"/> David Heinle, 3 <sup>rd</sup> Vice Cmdr.   | <input checked="" type="checkbox"/> Cory Vigil, Service Officer | <input type="checkbox"/> Mike Schubert, M.a.L.             |
| <input type="checkbox"/> VACATED, Jr. Past Cmdr.                               | <input checked="" type="checkbox"/> Barry Butzloff, Chaplain    | <input checked="" type="checkbox"/> Nick Giordano, M.a.L.  |
| <input checked="" type="checkbox"/> David Zamudio, Adjutant                    | <input checked="" type="checkbox"/> Johnny Arganda Historian    | <input checked="" type="checkbox"/> David Zamudio, M.a.L.  |

**Excused:** Ray Ricard / Mike Schubert

**Unexcused:** None

**QUORUM held.**

**Honored Guests:**

- John Minnella- CA Dept. Judge Advocate / CA Dept. Vice Comdr. Candidate
- Doug Nye- Post 291 Past Commander
- Jon Reynolds- Post 291 Past Commander
- Jeffrey Freeman, CA Department Commander Candidate
- Joe Grecko, Navy League

**Reports from Legion Family Members & Other Guests:**

**Auxiliary- 1<sup>st</sup> Vice President - Dana Johnston**

 American Legion Auxiliary Unit 291



 American Legion Auxiliary Unit 291



 American Legion Auxiliary Unit 291



**Auxiliary- 1<sup>st</sup> Vice President - Dana Johnston (cont.)**

**American Legion Auxiliary Unit 291**



*Auxiliary  
Holiday Party*

Mon,  
Dec. 9<sup>th</sup>  
6pm – 8pm  
Main Hall

**American Legion Auxiliary Unit 291**



**Shed Painting**

- December 14<sup>th</sup>
- Time – TBD
- Join the Fun!

**American Legion Auxiliary Unit 291**



**100th Anniversary**

Year-long activities starting in 2025

- January 25<sup>th</sup>
- Board Walk
- All families invited to join the fun

**American Legion Auxiliary Unit 291**



**RENEWALS**  
- Online or 800#

**NEW MEMBERS**  
- Closed

**2025 Membership = 1393**

**Sons of the American Legion – Tim Sullivan, Commander**

- 2025 Membership steadily increasing.
- Christmas Party for SALs was a great success.
- Boat Parade event almost sold out.
  - 30 Tickets left.
- SALs are dark in January 2025

**American Legion Yacht Club –Commodore Dave Campagnari**

- Membership is growing and strong.

**American Legion Yacht Club**

**Welcome New Legionnaires**

- ⇒ Only American Legion Post in U.S. with a Yacht Club
- ⇒ No boating experience necessary
- ⇒ Do not need to own a boat

**American Legion Yacht Club Assets**

1. Sailboat-free use after certification
2. Race Committee Boat—Valor—harbor cruises
3. Whaler—shuttle
4. (3) 1 meter Model Yachts
5. Duffy Electric Boat.





**American Legion Yacht Club**

**Activities**

1. Youth Sailing Classes
2. Assistance with Adult Sailing Classes
3. Regattas and Ocean Series Racing
4. Summer Race Series (Sundowners) & (Model Yachts)
5. Cruise outs—Dana Point, Emerald Bay, Long Beach
6. Duffy Rally
7. Opening Day Ceremony
8. Sailing for the Visually Impaired
9. Paddleboard Race
10. Old Glory Boat Parade
11. Christmas Boat parade
12. Dive and Snorkel Club
13. Harbor Raft Ups
14. Monthly Social Events
15. Other yacht club reciprocity

**SOCIAL MEDIA**

Follow us on Facebook and our website [www.ALYC.com](http://www.ALYC.com)



**Honor Guard – Vice Commander- Mike Mailman**

**Post 291 Honor Guard / Color Guard**

- 67 events completed in 2024
- 0 additional pending for the month
- 20 active members
- 0 New Recruit

**General Membership Meeting Minutes:**

- Commander Fleming requests for a motion to be put on the table to waive the reading of the 13 November 2024 General Membership Meeting Minutes.
- A motion was made to waive the reading of the minutes of the 13 November 2024 General Meeting.
  - M/S/No D/ MC- Motion Carries Unanimously
- Commander Fleming requests for a motion to be put on the table to approve the 13 November 2024 General Membership Meeting Minutes.
- A motion was made to approved the minutes of the 13 November 2024 General Meeting.
  - M/S/No D/ MC- Motion Carries Unanimously

**Correspondence**

- NONE

**Officer Reports:**

**Commander Brian Fleming Jr.**

- Commander Fleming Jr. discusses the improvements to the Post.
- Congratulations to 2<sup>nd</sup> Vice Cmdr., Ray Ricard on recognition of 2024 Veteran of the Year.

 **Parking Lot Arm - Replaced**  
Post Commander Fleming



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 **Roof Repair**  
Post Commander Fleming




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 **Marina Bathroom**  
Post Commander Fleming



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 **In Progress Projects**  
Post Commander Fleming

- Marina Electrical Concerns
- A/V Repairs in the Main Hall
- Main Hall Exterior Door Replacement

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 **Future Plans- 2025**  
Post Commander Fleming

- Repair the Remainder of the Roof.
- Repair Wrought Iron Parking Gate.
- Yacht Club Hut Ceiling Repair.
- Dock Upgrades / Electrical.

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 **2<sup>nd</sup> Vice Commander, Ray Ricard**  
**2024 Veteran of the Year**



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**Adjutant David Zamudio**

- No Report

**1st Vice Cmdr. Ernest Alonso**

- 4200 Members Approximately
- 2025 Goal- 4300

**2nd Vice Cmdr. Ray Ricard-**

- No Report (Excused Absence)

**3rd Vice Cmdr. David Heinle-**

- Boys & Girls State:
  - Explanation of program
  - Interviews next month

**3rd Vice Commander**

**Trees for Troops**  
In Partnership with FedEx delivering the Spirit of Christmas

Imagine a smiling U.S. Military Family at Camp Pendleton receiving a Christmas tree grown on an American tree farm and being able to share joyous memories through the gift of a real Christmas Tree...  
*You can make this vision a reality!*

With purchase of every beautiful tree, a donation will be made to American Legion Baseball.

Since 2009, Trees for Troops has created over **309,000** Christmas Trees to military families and troops!

No one can join the business program through our website. Contact us for more information.  
[www.reindeertrees.com](http://www.reindeertrees.com)

**Brad McDermott**  
**American Legion Baseball**

**1ST ANNUAL ALB GALA 2025**  
**PURPOSE BEYOND THE UNIFORM**

WITH SPECIAL GUEST SPEAKER,  
**DARRYL STRAWBERRY**

MARCH 29TH, 2025  
AMERICAN LEGION POST 291, NEWPORT BEACH

To celebrate and support the mission of American Legion Baseball, highlighting our veterans, athletes, and community contributions. This gala serves as a major fundraising and volunteer recruitment event for 2025.

**Brad McDermott**  
**American Legion Baseball**

**KEY HIGHLIGHTS OF EVENT:**

<p><b>KEYNOTE SPEAKER</b> Darryl Strawberry, MLB legend and inspirational speaker.</p> <p><b>ENGAGING ACTIVITIES:</b></p> <ul style="list-style-type: none"> <li>• Silent Auction featuring unique memorabilia and experiences.</li> <li>• Exclusive Meet-and-Greet with Darryl Strawberry.</li> <li>• Networking and dining opportunity with prominent supporters.</li> </ul>	<p><b>PURPOSE BEYOND THE UNIFORM:</b> A special focus on the intersection of baseball and community impact, including honoring veterans and fostering youth development through sports.</p>	<p><b>OPPORTUNITIES FOR SUPPORT:</b></p> <ul style="list-style-type: none"> <li>• <b>Fundraising:</b> Contributions to support American Legion Baseball programs.</li> <li>• <b>Volunteering:</b> Recruitment drive for community members.</li> <li>• <b>Corporate Sponsorship:</b> Various sponsorship packages are available.</li> </ul>
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**Brad McDermott**  
**American Legion Baseball**

**THANK YOU TO OUR SPONSORS**

OLA MEXICAN KITCHEN  
charles SCHWAB  
NEXT LEVEL FITNESS  
THE Clubhouse  
HOME SAFE

**Finance Officer Bob Wine – Post Financial Operations.**


**Finance Officer, Bob Wine**

**Post 291**  
**Financial Statements**

Membership and Business Summaries  
For the Ten Months Ended  
October 31, 2024, and October 31, 2023

**Officer Reports (cont.)**


**Finance Officer Bob Wine (cont.)**



**Finance Officer, Bob Wine**  
Newport Harbor Post 291  
Condensed Business Revenue & Expenditures  
Ten Months Ended 10/31/24 and 10/31/23

	10/31/2024	10/31/2023	Difference
<b>Revenue:</b>			
Restaurant Food & Beverage Sales	\$ 2,325,677.00	\$ 2,025,903.00	\$ 299,774.00
Banquet Revenue	584,659.00	530,307.00	54,352.00
Total Restaurant & Banquet Revenue	2,910,336.00	2,556,210.00	354,126.00
<b>Cost of Goods Sold:</b>			
Food & Beverage Costs	1,030,693.00	977,279.00	53,414.00
Direct Labor, Including Employee Benefits	1,215,921.00	1,116,097.00	99,824.00
Total COGS	2,246,614.00	2,093,376.00	153,238.00
Gross Profit	663,722.00	462,834.00	200,888.00
<b>Other Revenue &amp; Expenditures:</b>			
Marina Revenue	280,168.00	236,767.00	43,401.00
Other Income Including Interest	75,834.00	50,810.00	25,024.00
General & Administrative Expenses	(1,092,238.00)	(1,005,442.00)	(86,796.00)
Net of Revenue and Expenditures	\$ (72,514.00)	\$ (255,031.00)	\$ 182,517.00


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**Finance Officer, Bob Wine**  
Newport Harbor Post 291  
Condensed Membership Revenue & Expenditures  
Ten Months Ended 10/31/24 and 10/31/23

	10/31/2024	10/31/2023	Difference
<b>Revenue:</b>			
Membership Fees	\$ 391,701.00	\$ 489,968.00	\$ (98,267.00)
Donated Revenue	177,955.00	73,101.00	104,854.00
Event Revenue	147,212.00	100,427.00	46,785.00
Merchandise Sales and Other Revenue	24,161.00	25,714.00	(1,553.00)
Total Revenue	741,029.00	689,210.00	51,819.00
<b>Expenditures:</b>			
Payroll	38,297.00	35,685.00	2,612.00
Department & National Fees	97,063.00	108,292.00	(11,229.00)
Donations & Service Officer Expenditures	161,205.00	265,547.00	(104,342.00)
Event Expenses	198,089.00	76,278.00	121,811.00
Convention Expenses	33,879.00	37,715.00	(3,836.00)
All Other Expenditures	319,022.00	330,152.00	(11,130.00)
Total Expenditures	847,555.00	853,669.00	(6,114.00)
Net of Revenue and Expenditures	\$ (106,526.00)	\$ (164,459.00)	\$ 57,933.00

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**Finance Officer, Bob Wine**  
Newport Harbor Post 291  
Condensed Business & Membership Revenue & Expenditures  
Ten Months Ended 10/31/24 and 10/31/23

	10/31/2024	10/31/2023	Difference
<b>Business:</b>			
Revenue	\$ 3,266,338.00	\$ 2,843,787.00	\$ 422,551.00
Expenditures	3,338,852.00	3,098,818.00	240,034.00
Net of Revenue and Expenditures	(72,514.00)	(255,031.00)	182,517.00
<b>Membership:</b>			
Revenue	741,029.00	689,210.00	51,819.00
Expenditures	847,555.00	853,669.00	(6,114.00)
Net of Revenue and Expenditures	(106,526.00)	(164,459.00)	57,933.00
Combined Totals	(179,040.00)	(419,490.00)	240,450.00
Facility Fees	236,828.00	317,980.00	(81,152.00)
Net of Revenue and Expenditures	\$ 57,788.00	\$ (101,510.00)	\$ 159,298.00

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**Officer Reports (cont.)**

**Historian Johnny Arganda**


- No Report

**Sergeant at Arms Mike Mailman-**

- No Report

**Chaplin Barry Butzloff**

- Moment of Silence for those who have departed.




**Chaplain Barry**  
Deceased Legionnaires

**Paul Bunney, Vietnam**  
**John Franke, Vietnam**  
**Harry Hammer, Korea**  
**Clint Harris, Persian Gulf**  
**Frank Leingang, Korea**  
**Thomas Mallard, Vietnam**  
**Gerald McClellan, WWII**  
**Skip Payne, Vietnam**  
**Jerome Salavec, Vietnam**  
**Robert Sammut, Vietnam**

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**Service Officer Cory Vigil**



**Service Officer - Donations Committee**

**AL291 E-Committee**  
**Minutes**  
Thursday, December 5th, 2024


**Purpose Statement:** The Service Officer will approve grants and financial aid to veterans & military families.  
**Donation Committee:** Cory Vigil, Ray Ricard and Barry Butzloff.

**Veterans Served in November 2024: VEAF**

1. ARMY requested rental assistance for \$240.00. Referred by Santa Ana VA.
2. ARMY requested assistance for \$132.00 with storage. Referred by Santa Ana VA.
3. NAVY requested assistance with \$584.21.
4. ARMY requested assistance with a 3-day motel stay for \$330.00.
5. ARMY requested assistance with 3-day motel stay for \$330.00 and \$60 for gas.
6. ARMY requested assistance with SoCal Gas Reinstatement for \$1,001.50.
7. NAVY requested assistance with utility (water) getting reinstated for \$1070.00.

\$3,747.71

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**Service Officer- Donations Comm (cont.)**

**Service Officer Account-**

\$1000.00 Fresh Beginnings Ministry Veteran Turkeys  
\$1000.00 Marine Corps League South Coast Detachment 022 Ball  
\$1000.00 SOAG BBQ LLC Marine Corps Operated  
\$1500 – Newport Beach 1/1 Foundation - Turkeys  
\$500 – NH Football Boosters  
\$391.13 – Coffee Talk

**\$5,391.13**

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**Service Officer December Report**

Monthly Update for Service Officer	for the Dec 7, 2024 E-Board			
	2023 Actuals	2024 Budget	2024 Actual thru Nov 30	% of 2024 Budget thru Dec 31
6510 Donations				
6519 Honor Guard	7,478.36	2,500.00	4,830.53	193%
6521 Unrestricted Service Officer Expense	114,718.13	78,000.00	52,357.93	67%
6523- SO Discretionary		2,000.00	11,047.31	552%
6522 Restricted VEAF expense	129,645.07	65,000.00	91,487.56	141%
6515 Oratorical	-	-	-	0%
6510 Donations other	60,978.76	50,000.00	13,750.00	28%
<b>Total 6510 expenses</b>	<b>312,820.32</b>	<b>197,500.00</b>	<b>173,473.33</b>	<b>88%</b>
4520 VEAF current balance			56,136.66	
Nov Donations Out			12267.9	SO& Honor Guard Holiday
Nov VEAF Donations Out			3747.71	

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## **OFFICER REPORTS (cont.)**

### **Judge Advocate Cindy Baker**

- No Report

### **Members at Large –**

Jon Reynolds.- No Report

Walter Roberts- No Report

Mike Berdine- No Report

Mike Schubert- Excused Absence

Nick Giordano- No Report

David Zamudio- No Report

### **Unfinished Business**

- None

### **Induction of New Members, 1<sup>st</sup> Vice Cmdr., Ernest Alonso (total number: 13 )**

- Inductees Names read to membership
- Inductees were brought to the front of the stage.
- Motion presents to accept inductees.
  - M/S/No D/ MC- Motion Carries Unanimously
- Commander Fleming reads rules and expectations to all new legionnaires.

### **New Business**

NONE

### **Good of the Legion**

- 1<sup>st</sup> Vice Cmdr., Ernest Alonso
  - Reminds membership of next Veteran's Coffee Talk
- Jeff Freeman
  - Discussion of Peer Support Certified training to be offered in the future.

**Chaplain Barry Butzloff** gives closing prayer.

**The Meeting was adjourned at 2046 hours.**